

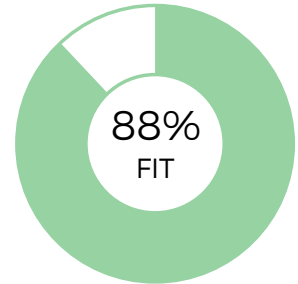
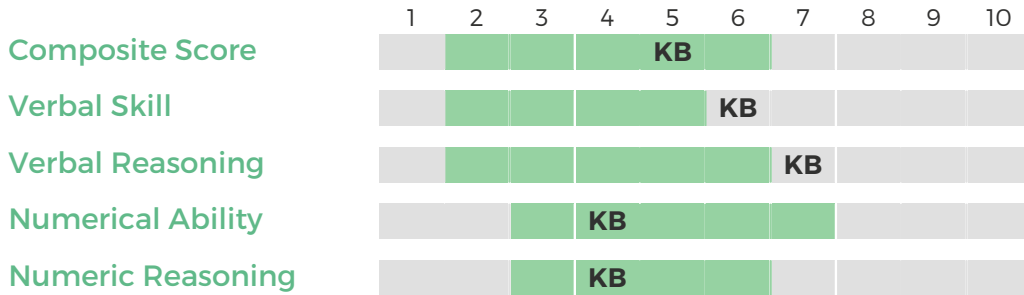
CUSTOMER SERVICE REPRESENTATIVE

Karen XXXXXXXX

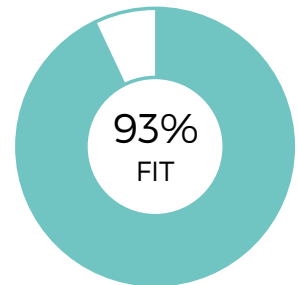
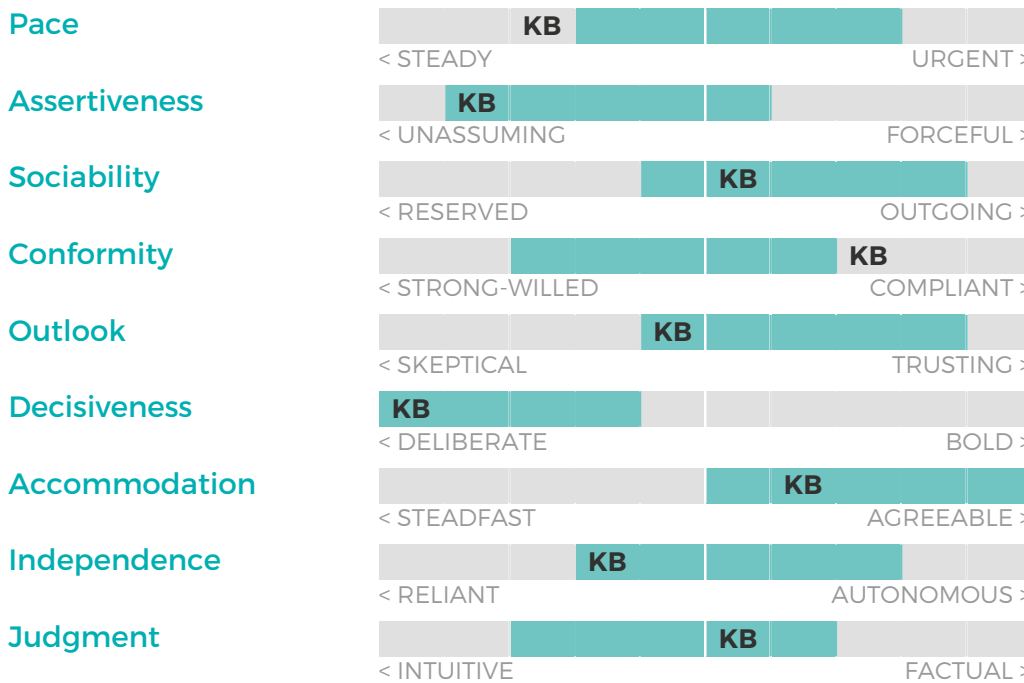


Performance Model = highlighted boxes; Karen's placement = her initials

THINKING STYLE



BEHAVIORAL TRAITS



INTERESTS

KAREN

in rank order

FINANCIAL/ADMIN

MECHANICAL

PEOPLE SERVICE

TECHNICAL

CREATIVE

ENTERPRISING

TIED

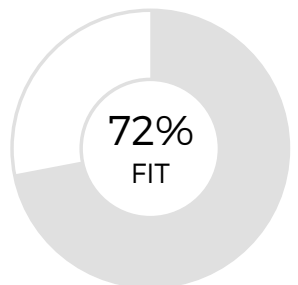
PERFORMANCE MODEL

in rank order

ENTERPRISING

PEOPLE SERVICE

FINANCIAL/ADMIN



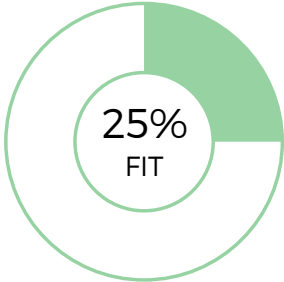
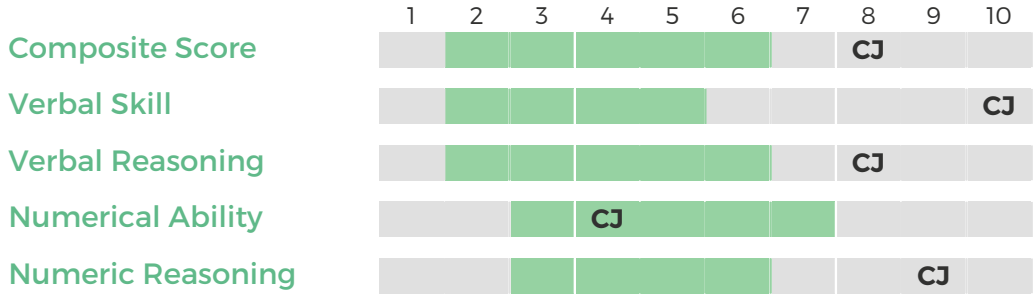
CUSTOMER SERVICE REPRESENTATIVE

Colene XXXXX

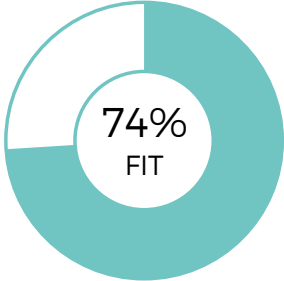
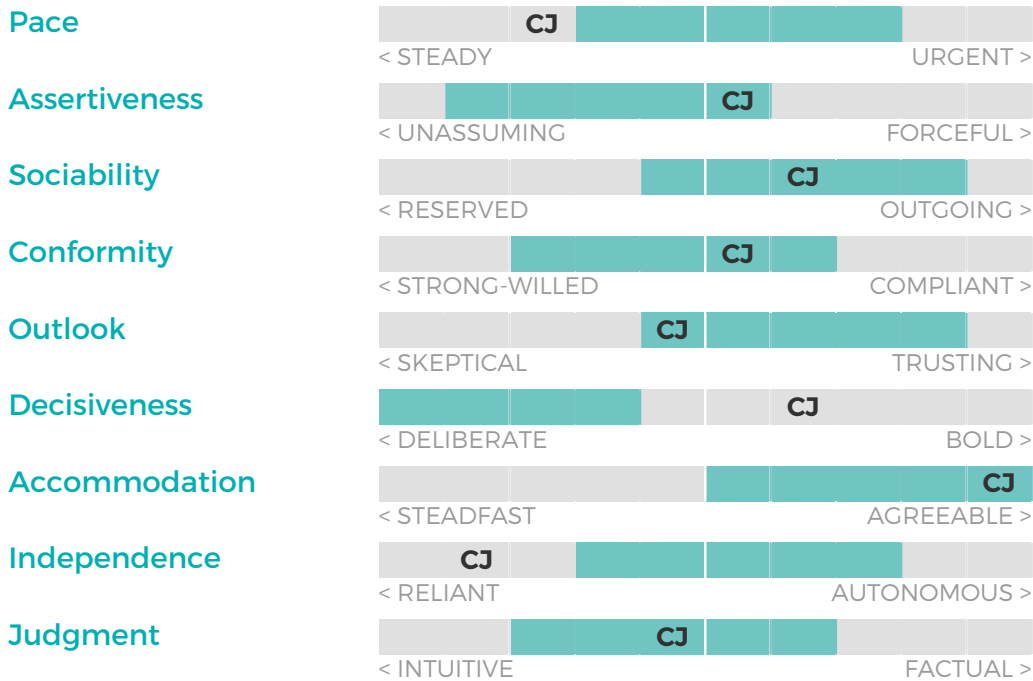


Performance Model = highlighted boxes; Colene's placement = her initials

THINKING STYLE



BEHAVIORAL TRAITS



INTERESTS

- COLENE**
in rank order
- CREATIVE
 - FINANCIAL/ADMIN
 - ENTERPRISING
 - PEOPLE SERVICE
 - MECHANICAL
 - TECHNICAL

- PERFORMANCE MODEL**
in rank order
- ENTERPRISING
 - PEOPLE SERVICE
 - FINANCIAL/ADMIN

