



## Reasons to use assessments

- ✦ **Two of three new hires will disappoint in the first year**
- ✦ **Two of three employees would rather work somewhere else**
- ✦ **A mis-hire costs time, money, productivity and morale**
- ✦ **Ninety-five of 100 applicants will "exaggerate" to get a job**
- ✦ **Most hiring decisions are made in haste - during the first five minutes of an interview**
- ✦ **Turnover costs thousands of dollars for every departing employee**
- ✦ **Eighty percent of employee turnover is avoidable**